# pwc

# The Singapore Variable Capital Company

An analysis of comparative structures

The new VCC regime is on par with corporate form funds found in established global fund centres like Luxembourg, Ireland and Mauritius, and allows for investment funds to issue shares and debt instruments.

The structure is applicable to both alternative and traditional investment funds which operate across either closed- or open-ended strategies.



Singapore recently took steps to continue to position itself as a prominent fund centre by introducing the Singapore Variable Capital Company ("VCC") structure into the asset management market.

The new fund structure seeks to introduce in the Lion City, fund structures which are common across other established global fund centres like Luxembourg, Ireland and Mauritius, among others.

This document will examine in greater detail the legal responsibilities and rights of the newly-enabled VCC funds across the other fund structures found in other global fund centres. It will analyse the VCC structure from various perspectives including its governance, fund managers, reporting requirements, redomiciliation, tax, fund service providers and across other aspects and stakeholders.

While the introduction of a new fund structure could be seen as a radical step, the reality is far from that. The legislation draws on existing frameworks from jurisdictions which have been operating such funds successfully for many years and in some ways simply brings Singapore up to a level expected of an international investment funds hub.

The Lion City has demonstrated its willingness to fundamentally change everything about establishing a fund in Singapore in order to remain relevant in today's constantly changing world.

For more information, read our guide on the VCC: pwc.to/2GMg4le

#### **Overall framework**

The VCC has its own legal framework that enables it to be used as an alternative or traditional investment fund and also allows for both closed- and open-ended strategies. It is on par with corporate form funds in the global fund centres as it can issue shares and debt instruments. The Hong Kong and UK legislation is part of the investment fund laws of their jurisdiction. The Australia, Luxembourg, Mauritius and Cayman Islands legislation is the corporate law or an extension of the corporation law of their jurisdiction.

Singap	oore 🥮	Hong Kc	ong 😵	Australia 🄄	Irelan	d (])	United Kingdom <sup>최분</sup>		Luxembourg 🚍	,	Cayman 💰	Maurit	ius 🖨
Authorised VCC	Restricted/ Exempt VCC	HK Public OFC	HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Legal framewor	'nk												
Variable Capital 2018	I Companies Act	Code on Open-Ended Fun made under the S Futures Ordinanc	Securities and	Corporations Act 2001 (Cth)	Irish Collective Asset- management Vehicles Act 2015 ("ICAV Act")	Irish Companies Act 2014 ("Companies Act")	Open-Ended Investment Companies Regulations 2001 ("OEIC Regulations") and the FCA Handbook	Law of 15 Jun 2004 on investment company in risk capital ("SICAR Law")	Law of 13 Feb 2007 on SIFs ("SIF Law")	Luxembourg Law of 23 Jul 2016 ("RAIF law")	Mutual Funds Law (2019 revision)	Securities Act 2 Securities (Colle Investment Sch Closed-end Fur 2008 Income Tax Act Financial Service Companies Act	ective emes and ids) Regulations es Act
Status													
14th January 20	020	Enacted		CCIV is not yet enacted The Treasury has consulted on the draft legislation for CCIVs in five tranches	Enacted		Enacted	Enacted			Enacted	Enacted	





#### **Overall framework (continued)**

Singap	oore 🥮	Hong K	ong 🙁	Australia 🏟	Ireland	d 🌗	United Kingdom 최분		Luxembourg	;	Cayman Islands	Maurit	ius 🚔
Authorised VCC	Restricted/ Exempt VCC	HK Public OFC	HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Regulatory auth	hority				Control Donk of Iroland								
MAS/ACRA		SFC		ASIC Central Bank of Ireland Financial CSSF Conduct Authority ("FCA")		CSSF N/A		N/A	CIMA	Financial Service ("FSC"), Registra The Mauritius Re	ar of Companies,		
Judicial system	1												
Common law		Common law Common law Co		Common law	Common law		nmon law Civil law			Common law	Hybrid system, o civil law	common and	
Types of securi	urities that can be issued												
Shares, debent	ures	Shares Shares, Shares, debentures		ires	Shares	Shares, debt			Shares, debt	Shares, debt			

Ireland's ICAV is incorporated under its own stand-alone legislation like the VCC, however it is administered and regulated by the Central Bank of Ireland. Whereas, VCC is administered by the city-state's Company Registrar (ACRA) and the Monetary Authority of Singapore (MAS) regulates Authorised VCC and the AML/CFT aspects.





#### Governance

In comparison, the governance framework of Singapore VCC is on par with other fund centres. VCC only requires one locally resident director. In addition, it does not mandate the need for "independent" directors for alternative funds marketed to non-retail investors. VCC legislation does require representation of at least one director or a qualified representative of the fund management company on the board of the VCC. This is comparable to other on-shore jurisdictions such as Ireland and Luxembourg, where regulators encourage the "promoter" of the fund to have representation on the board of the fund. The Irish fund law does not compel independence of directors but the corporate governance code requires at least one independent director. Similar is the case of Luxembourg, which encourages independence rather than a statutory requirement.

Singapo	ore 🥮	Hong K	ong 😣	Australia 🏟	Ireland	d 🌗	United Kingdom 최초		Luxembourg	•	Cayman <sub>r</sub>	Maurit	ius 😑
Authorised VCC	Restricted/ Exempt VCC	HK Public OFC	HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Number of direc	ctors required												
3 directors required	1 executive director and must have at least 1 independent director	2		1 corporate director	3		1^	3			1	company other scheme	or for a domestic than a Global ent directors for a
Are directors red	quired to be indep	endent of fund m	anager?										
Independent directors would be required only incase of Authorised VCCs (retail funds)	No	No, one directo independent of		The external director requirement (at least half of the corporate director's board must be external directors) only applies to public funds.	Not required by Irish Funds volu governance cod minimum of 1 in director	ntary corporate le requires a	No, typically the ACD is fund manager entity	No, but CSSF's Directors to be i			No	No The Board can act as CIS manager of a Collective Investment Scheme if the scheme is constituted as a company	No The CEF can be self managed by the Board
Are fund manag	er directors requir	red?											
Yes	Minimum 1	No, one directo independent of		No	No		No However, the ACD is the fund manager acting through its directors	No			No	Yes	
Must directors b	pe resident?												
1 Director must	be resident	be approved by would need to r proper' criteria, residency requi resident directo	rement. A non-	Corporate director must be a public company holding an AFSL	2 Directors mus	t be resident	No specific requirement, but there is a requirement for an ACD	No			No	1 Director must while for a Glob at least 2 reside required	al Scheme,

^If the company only has 1 director, it must be a body corporate which is an authorised person FCA authorised person\* i.e. the Authorised Corporate Director (ACD)) \*Or authorised by the relevant EU home state regulator where a UCITS management company or AIFM are passporting into the UK under the current regulatory regime

#### **Fund manager**

A key differentiator of the Singapore VCC regime is the requirement that the fund manager be located in Singapore, as is the case with Hong Kong. Only Ireland and Luxembourg require via fund regulations minimum capital to either launch or maintain the fund.

Singa	pore 🥮	Hong K	(ong 😒	Australia 🚯	Irelan	d 🌗	United Kingdom <sup>세분</sup>		Luxembourg 🚍	;	Cayman <sub>5</sub> Islands	Maurit	ius 🗕
Authorised VCC	Restricted/ Exempt VCC	HK Public OFC	HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Location of fur	nd manager												
Singapore	Singapore only	Hong Kong		Australia	Must be based approved in equ countries		Typically the ACD is the fund manager An EU UCITS management company or AIFM can effectively be the fund manager pursuant to current UCITS and AIFMD regimes. The position may change post Brexit	AIFM Law comp be based in EU management ca only be delegate entity anywhere Not AIFM Law c location; delega management m be a regulated e	but portfolio in in principle ad to a regulated ompliant: any ted portfolio ust in principle	Must be based in EU but portfolio management can be delegated to a regulated entity anywhere	Not required	Incorporated or have its place of Mauritius However, a Glol may appoint an manager establ jurisdiction subj approval of the	f business in pal scheme d retain a CIS shed in a foreign ect to the
Minimum capit	tal requirement of t	he fund											
N/A	N/A	N/A		N/A	Minimum subscription for QIAIF is EUR 100,000 Self managed funds minimum capital of EUR 300,000	No minimum subscription for a UCITS Minimum subscription is EUR 100,000 for a QIAIF Self managed funds minimum capital of EUR 300,000	1GBP	Minimum capital of EUR 1 million to be reached within 12 months following approval	Minimum capita million to be rea months followin	ched within 12	No	Prospectus of a scheme shall specify that the scheme must receive a minimum subscription of at least 5% of the total amount to be raised from investors so as to begin operating the scheme or such higher amount as may be disclosed in prospectus	No





#### **Reports and registers**

In comparison to other jurisdictions, the Singapore VCC currently allows for International, US and Singapore financial reporting standards. However, similar to other jurisdictions it does allow for financial statements to be prepared on a sub-fund basis. The financial statements and shareholder's information of VCC is not publicly retrievable. Mauritius and Irish offer the most flexibility and optionality of international GAAPs for presentation of the financial statements.

Singapo	ore 🥮	Hong K	ong 😒	Australia 🚯	Ireland	d 🌗	United Kingdom 계분		Luxembourg 🧲	;	Cayman 🕞 Islands	Maurit	tius 🗲
Authorised VCC	Restricted/ Exempt VCC	HK Public OFC	HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Can FS be prepa	ared at sub-fund I	level?											
Yes		Yes		Yes	Yes	No	No	Yes			Yes	Yes	
Financial Statem	nents GAAP												
Presentation as per the Code of Collective Investment Schemes RAP7^	r the US GAAP IFRS. of the timent include the information set of in Chapter 9.4 of the Code of Open-ended Fund Compani Other accounting standards will be acceptable where appropriate for the OFC.		atements must rmation set out of the Code on ind Companies. ig standards ole where	IFRS, Australian GAAP/AASB	IFRS, US GAAP, Japanese GAAP Canadian GAAP	and	IFRS, UK GAAP	IFRS, Lux GAAF	5		Any GAAP	IFRS as per Cor However, a Cate Global Licence UK GAAP, US G GAAP and Sout	egory One can also apply AAP, Singapore
Are Financial Sta	atements publicly	available?											
No		No		Financial statements lodged with ASIC	No	Yes	No	No However, it is fill in Luxembourg	ed with the regist which is public	er of commerce	No	Yes, except for Global Scheme	Yes, except where the CEF holds a Category One Global Licence
Financial statem	ents provided to	which authority?											
ACRA only, not available	RA only, not publicly SFC ilable			Only public funds must lodge financial statements with ASIC	Central Bank of Ireland	Central Bank of Ireland & Companies Registration Office	FCA	CSSF and Regis	ster of Commerce s no CSSF filing		CIMA	No	
Are Shareholder	lists publicly avai	ilable?											
No		No		No	No		No	No, with the exc beneficial owner	eption of the effe r	ctive	No	No	

^Specific presentation for retail mutual funds based on principles of IFRS



#### **Check the box and Redomiciliation**

**A**RA

As US investors make up a significant portion of the global investor base, key competitive feature would be for the investment fund to have "check-the-box" election under US IRS code. VCC appears to have the necessary ingredients to avail of the "check-the-box" election, this is yet to be tested as the legislation is yet to take effect, however, ICAV (Ireland), Mauritius and Cayman Islands has precedence of "check-the-box" election.

Singapore 🥮	Hong K	Kong 😸	Australia 😚	Irelan	d 🌗	United Kingdom <del>ポ</del>		Luxembourg	•	Cayman 🕞 Islands	Maurit	ius 🚔
Authorised Restricted VCC Exempt VC		HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Check-the-box election?												
Yes	Not mentioned		No, Public Limited Company	Yes	No	No, OEICs are not tax transparent	Yes, depending	on legal form		Yes	Yes	
Redomiciliation allowed?												
Yes	fund to Hong K practice be cor alternative mea example by wa transfer or shar restriction on th of unit trusts in that the relevar for establishing the Amendmen the OFC Rules are complied w such restructur	nducted by ins including for y of an asset e swap. No he restructuring to OFCs provided ht requirements an OFC under it Ordinance, and OFC Code rith and that ing could be ccordance with	CCIV is required to be a company limited by shares	Yes		No	Yes			Yes	Yes	



#### **Tax treaties**

Singapore has a wide network of tax treaties, particularly with countries in the Asia Pacific region. Being a body corporate (as opposed to being a unit trust which does not have a legal personality), the VCC can meet one of the requirements for accessing Singapore's tax treaties. The VCC will also have to be managed by a fund manager in Singapore.

Given ongoing developments in the Organisation for Economic Cooperation and Development's (OECD) Base Erosion and Profit Shifting (BEPS) initiative, with tax treaty shopping under the limelight, it has become more important to be able to demonstrate that the choice of location for a fund is not made for such reasons. Whether funds globally will be able to continue to rely on the benefits of any tax treaty will depend on the developments on the action plan on tax treaty benefits under the BEPS initiative, and should be closely monitored.

Singap	oore 🥮	Hong Ko	ong 😒	Australia 👘	Irelan	d 🌗	United Kingdom <sup>ᆀ분</sup>		Luxembourg 🚍	,	Cayman <sub>м</sub>	Mauriti	us 😑
Authorised VCC	Restricted/ Exempt VCC	HK Public OFC	HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Number of tax	treaties in the jurise	diction											
86	37 44		44	74		>130	83		NIL	46			
Can the fund a	37 he fund access the tax treaties?												
Yes		Yes, must meet of conditions	certain	Generally yes, but depends on the country	Depends on the	country	Yes	Limited			N/A	Yes	







#### **Service providers**

A progressive fund legal framework is not the only aspect that makes a jurisdiction competitive. The sophistication of a jurisdiction's ecosystem also has a key role to play. This is the key development impetus for the enhancement of the local economy. Most of the jurisdictions, including Singapore requirement local service providers.

Singapo	ore 🥮	Hong Kong 😒	Australia 🏟	Irelan	d 🌗	United Kingdom 최동		Luxembourg	•	Cayman 🕞 Islands	Mauri	tius 😑
Authorised VCC	Restricted/ Exempt VCC	HK Public HK Private OFC OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Company Secre	etary											
Yes		N/A No company secretary is required	No Company Secretary for CIV*	No, but registen Ireland	ed office in	No specific requirement	No			No But registered office in Cayman Islands	Yes	
Administrator												
Yes However, only via the tax incentives	Yes However, only via the tax incentives	N/A No requirement for appointment of administrator	Not yet known	Yes		No specific requirement for an administrator for OEICs^	Yes			Only for Administered funds	A CIS may appoint an administrator	N/A
Custodian												
Yes, should meet the same eligibility requirements as set out in the Code of Collective Investments Schemes	Yes, Singapore registered Custodian Not for private equity and real estate funds	Yes, should meet the same eligibility requirements as set out in the Code on Unit Trusts and Mutual Funds	Yes+	Yes		Yes	Yes			No	Yes	N/A
Auditor												
Yes		Yes	Yes, for public funds only	Only an approved statutory auditor or audit firm under Part 4 of the Audits Regulations is eligible for appointment as auditor of an ICAV	Only an approved statutory auditor or audit firm under Part 4 of the Audits Regulations is eligible for appointment as auditor of an Irish Company established under the Companies Act 2014	Yes	Yes			Yes, for all CIMA registered funds	Yes	

<sup>^</sup>The ACD is responsible for the day to day operations of the OEIC and can also act as the shareholder administrator. The depositary is the key service provider that should be independent of the ACD/fund manager, any other directors and the OEIC itself. +The depositary must be a public company or a registered foreign company that holds an AFSL authorising it to act as a depositary for the CCIV. The depositary of a CCIV (and any entities performing depositary functions) must also meet independence requirements. \* At least 1 resident Company Secretary required for Corporate Director

#### Listing, AGM, Cross sub-fund limit

Other features such as listing, possibility to dispense of annual general meetings, and cross sub-fund investing also give each of the jurisdictions structures an edge respectively. Most of the jurisdictions allow for dispensation of the annual general meeting. Those structures which are based on corporate law, do not statutorily allow for dispensation of the AGM. Segregation of assets and liabilities are also statutorily stated in Singapore, Hong Kong, Australia, Ireland, Cayman Islands. Segregation of the assets and liabilities is stated in the investment fund law which is overlaid on the Corporate structure. Cross sub-funds investments is allowed in most of the jurisdictions' legislations, however some jurisdictions have prescribed limit.

Singapo	ore 🧁	Hong Ko	ong 😵	Australia 🤹	Ireland	4 <b>()</b>	United Kingdom <sup>북분</sup>		Luxembourg	•	Cayman 🕞	Maurit	ius 😑
Authorised VCC	Restricted/ Exempt VCC	HK Public OFC	HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Listing ability?													
Yes	Yes	Not mentioned		No, subject to the consideration of the outcomes of consultation	Yes		Not stated	Yes			Yes	Yes	
Are shareholder	eholder meetings required?												
Can be dispense	In be dispensed Subject to the OFC's instrume of incorporation		FC's instrument	No^	Can be Yes dispensed		Yes	Yes, for incorpo	for incorporated entities		Not required	Required annual general meeting	
Segregation of a	assets and liabilitie	s for umbrella fun	d legislatively pro	vided									
Yes		Yes		Yes	Yes		Yes	Yes, in the SiCAR law	Yes, in the SIF law	Yes, in the RAIF law	Yes	Yes, under the F Company regim	
Cross sub-funds	s investments												
Yes				No, subject to the consideration of the outcomes of consultation	Yes		Yes	No	Yes, with restric	tions	Yes, with restrictions	Yes, with restrictions	Yes
Are there cross	sub-fund investme	ent restrictions?											
No		Yes		N/A	No		Yes	Yes, with restric	tions		No, where appropriately structured	Yes, with restric	tions

^The corporate director may pass a resolution on behalf of the CCIV if the directors of the corporate director pass a resolution that expressly states it is on behalf of the corporate director and the CCIV to which the resolution applies.

#### **Others**

Tax return filing is a requirement in almost all the jurisdictions.

Singap	oore 🥮	Hong Ke	ong 😒	Australia 🚱	Irelan	d 🌗	United Kingdom 최종		Luxembourg	•	Cayman 💦	Maurit	ius 🚔
Authorised VCC	Restricted/ Exempt VCC	HK Public OFC	HK Private OFC	Corporate CIV	ICAV set up as QIAIF	VCIC	OEIC	SICAR (SICAV)	SIF (SICAV)	RAIF (SICAV)	Exempted Company	Mu-Funds (CI)	Mu-Funds (CEF)
Tax Returns to	be filed												
Yes		No	Only if there is a charge to Hong Kong tax	Yes	An Irish authoris must register for undertaking tax Irish Revenue C Once registered Investment Und be allocated a ta number by the F Commissioners allow the require Returns to be m of the Investmen To the extent the resident investor certain categorii Irish investors) t deducted by the Undertaking on made to such Iri investors. The p bi-annual IUT Re facilitate the col such taxes (app are due	r investment ("IUT") with the ommissioners for IUT an ertaking will ax reference Revenue and this will ed bi-annual IUT lade in respect at Undertaking ere are Irish rs (other than es of exempt ax must be e Investment distributions ish resident urpose of the eturns is to	Yes OEICs are subject to corporation tax	Yes			No	Yes	



### **Cayman Islands**

The Cayman Islands is a British Overseas Territory that offers a stable economic and political climate. The legal system is based on English common law, with a judiciary operating a specialised financial services division.

With this in mind, the Cayman Islands is the chosen domicile of approximately 85% of the world's hedge funds according to Cayman Finance, making it the pre-eminent jurisdiction for hedge funds. The jurisdiction has multiple legal structures available for funds (companies, segregated portfolio companies, unit trusts, limited partnerships, and LLCs), each with its own unique features catering for the specific needs of investors and asset managers.

The regulatory regime operated by the Cayman Islands Monetary Authority also provides for differing registration categories. This offers flexibility in the structuring of a fund to meet the particular needs of its investors and its asset manager. These fund products are supported within the Cayman Islands by a long standing and well established fund industry with world class infrastructure, lawyers, accountants, corporate governance specialists, and other service providers.

With no direct taxation of any kind, the Cayman Islands is a competitive investment fund domicile as there are no corporate, capital gains, withholding, profit, or income taxes. In addition, a fund has the option of obtaining an undertaking from the government that it will remain tax free for at least 20 years. There are also no currency controls or restrictions imposed by the Cayman Islands on a fund's investment strategy, which provides for maximum flexibility in the techniques applied to pursue the fund's objectives.



Peter Small Partner Asset & Wealth Management PwC Cayman +1 (345) 914 8703 peter.small@ky.pwc.com



#### **Republic of Ireland**

Ireland is a leading European domicile for UCITS funds, alternative investment funds (AIFs), money market funds and exchange-traded funds (ETFs), as well as the world's premier jurisdiction for the stock exchange listing of investment funds.

986 fund managers from 53 countries have assets administered in Ireland. 17 of the top 20 global asset managers have Irish domiciled funds. Ireland offers managers access to the EU-wide marketing passport for UCITS and AIFs. Ireland is a committed member of the European Union and will remain so, providing full market access to the EU. Ireland is an English-speaking member of the EU and Eurozone and is known for its clear and practical regulatory framework and support for the funds industry.

Ireland was the only domicile of the 5 largest in the EU (Lux, Ireland, France, Germany and the UK) to register growth in domiciled assets under management in 2018. Assets under management in Irish funds grew by 1.1% in 2018 to EUR 2.4 trillion. Net sales into Irish domiciled funds of EUR 93 billion in 2018 were 38% of total net sales into European domiciled funds in 2018. The number of funds domiciled in Ireland grew by 6.6% in the year. The assets under management in Irish domiciled ETFs grew by 2.8% to EUR 365 billion. Irish domiciled ETFs represent 58% of all European ETFs. The registration of Irish UCITS funds for sale in other EU member states grew by 17.7% in 2018. Registrations in the UK grew by 18.4% and registrations in Switzerland grew by 25%.

With over 16,000 professionals employed exclusively in the servicing of investment funds, the Irish funds industry has developed as a centre of excellence with expertise that spans a wide range of services including fund administration, transfer agency, depositary, legal, tax and audit services, stock exchange listing, compliance and consultancy services.



### **Republic of Ireland (continued)**

From traditional 'long only' to complex alternative strategies, Ireland offers world class, innovative product solutions catering to the widest spectrum of investment strategies. Ireland was the first regulated jurisdiction to provide a regulatory framework specifically for the alternative investment fund industry. The Irish funds industry is at the forefront in preparing for and reacting to regulatory developments at the EU and national level. Ireland's responsiveness and adaptability enables clients to bring innovative products to market quickly, supported by the most developed regulatory, product and service infrastructure available.

The Irish regulatory environment for investment funds is founded on the principles of openness, transparency and investor protection. Ireland has an excellent reputation as a location for robust and efficient regulation, which facilitates market and product developments while protecting investor interests.

Ireland's tax regime is highly efficient, clear and certain, open, transparent and fully compliant with OECD guidelines and EU law. Irish regulated funds are exempt from Irish tax on income and gains derived from their investments and are not subject to any Irish tax on their net asset value. There are additionally no net asset, transfer or capital taxes on the issue, transfer or redemption of units owned by non-Irish resident investors. Other than in respect of certain funds which hold interests in Irish real estate (or particular types of Irish real estate related assets), non-Irish investors are not subject to Irish tax on their investment and do not incur any withholding taxes on payments from the fund.



Ken Owens Asset & Wealth Management Regulatory Advisory Leader PwC Ireland +353 1 7928542 ken.owens@pwc.com



#### Luxembourg

Luxembourg is the European largest investment fund center, as well as the second largest investment fund center worldwide. The Grand Duchy has been as the forefront of the UCITS fund industry for many years and is offering the highest possible levels of investor protection. Since the introduction of AIFMD in 2013, the country has also become a prime location for alternative investment funds (AIFs), such as private equity, venture capital, hedge funds and real estate funds. Luxembourg is moreover the second European domicile for exchange-traded funds (ETFs).

Assets under management in Luxembourg funds has grown to over EUR 4.4 trillion of asset under management in 2019. Net sales into Luxembourg domiciled funds of EUR 93 billion were 37% of total net sales into European domiciled funds in 2018. In 2018, the number of funds decreased by 3%, however, the number of sub-funds in the same year increased by 2%.

Luxembourg is considered as the leading cross-border investment fund center in the world, with Luxembourg based funds offered in more than 80 countries. Two out of three asset management giants have chosen the country as the first domicile to set up their funds, which is further reflected by 61% of authorisations for cross-border distribution coming from funds that are domiciled in the country. Situated right at the heart of Europe, The Grand Duchy is a proud and committed member of the European Union, thereby providing full market access to the rest of EU.

The Luxembourg regulatory landscape is continuously improving to offer the best tools for investment managers to structure their funds and to protect investors. The tax regime is highly efficient and transparent. Incentives for investors are also very strong, as Luxembourg regulated funds are exempt from tax and are not subject to withholding tax on dividends and capital gains.



#### Xavier Balthazar

Partner Asset Management - Regulatory & Compliance Advisory PwC Luxembourg +352 49 48 48 5836 xavier.balthazar@lu.pwc.com



#### **Mauritius**

Thanks to its strategic location, Mauritius is optimally placed for fund houses looking to access the increasing investment opportunities coming out of the African continent. This prime location is further backed by a competitive taxation regime, and strong supporting industries.

Mauritius offers a range of fund structures to investors and Asset & Wealth managers. These structure cover open and closed-ended funds, have seen substantial growth in recent years and the afore mentioned taxation regime means many funds are subject to an effective taxation rate of 3% on foreign dividends and interest. Mauritius also boasts a network of nearly 46 double tax treaties, including with many African nations which removes capital gains considerations.

With increasing numbers of HNWIs, family offices, global administration, global treasury offices and other Asset & Wealth managers establishing operations in the jurisdiction, the Asset & Wealth management industry has expanded steadily and as investment opportunities in surrounding areas increase, Mauritius is well-positioned to seize on increased demand for access to these areas via funds with its established infrastructure.



John Li Asset Management Leader PwC Mauritius + 230 404 5128 john.s.li@pwc.com



#### Hong Kong

Formerly a British colony, Hong Kong was handed back to China in 1997 and under the arrangement retains its legal system, based off common law, and other privileges until 2047.

Since its founding in the 19th century, Hong Kong has served as a gateway to China. While tea, silks, guns, and opium may no longer be the commodities driving wealth in the territory, Hong Kong has emerged as a global financial centre in its own right and continues to act as a financial conduit between China and the rest of the world.

This position has been further solidified in recent years with numerous cross-border programmes between Hong Kong and the Mainland being implemented, one of which being the Mutual Recognition of Funds ("MRF") scheme which enables qualifying Hong Kong-domiciled funds to be sold in China and vice-versa.

Following the inaugural MRF with China, Hong Kong has entered into numerous other MRF regimes with European nations, namely France, Switzerland, The Netherlands, Luxembourg, and the United Kingdom.

Hong Kong also authorised a new type of fund structure in 2018 called the Open-ended Fund Company ("OFC"), enabling funds to be established in a corporate form in addition to the traditional unit trust structure.

Over 60% of funds currently sold in Hong Kong are UCITS, but the various MRF arrangements and the new OFC regime are increasing the attractiveness of Hong Kong as a fund domicile location.



Partner Asset & Wealth Management PwC Hong Kong +852 2289 2741 helen.l.li@hk.pwc.com

Helen Li

#### **Australia**

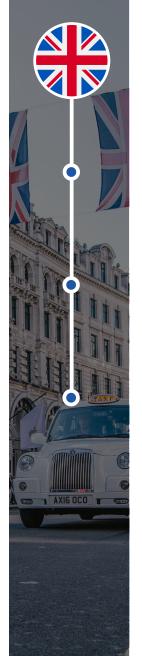
The Australian funds market is a mature and sophisticated market predominantly focused on supporting the retirement savings established under the compulsory defined contribution, occupational retirement savings scheme that operates in the country.

Known as the superannuation system, it has experienced significant inflows which a variety of asset managers, both foreign and domestic, seek to manage in the form of open and closed ended vehicles and mandates which extend across standard traditional investments to alternatives such as real estate, infrastructure, and private equity investments.

The industry's openness to a diverse range of investment styles and structures have been driven by a desire to optimise investment returns for retirees. Inroads have been made to encourage foreign asset managers to access the Australian fund market by providing greater regulatory certainty and reducing associated costs. The introduction of the Alternative Collective Investment fund structure and the Foreign Australian Financial Services License are examples of this. With an interest in joining the Asia Region Fund Passporting scheme, Australia may open up further to foreign asset managers.



Craig Cummins Asset & Wealth Management Leader PwC Australia +61 2 8266 7937 craig.cummins@pwc.com



#### **United Kingdom**

The United Kingdom ("UK"), in addition to founding the Common Law legal system found across many other fund centres mentioned here and across the world, enables a broad range of fund structures to operate within its jurisdiction, promoting fund domiciliation within the UK itself. The investment management industry itself is recognised by authorities and the government does not take it for granted, launching the Investment Management Strategy in 2013 with the objective of furthering the growth of the industry across the UK. This national strategy has seen integration across policy makers, regulators, industry associations, and other players in the Asset & Wealth management space in striving to achieve a common goal.

The tax treatment of funds domiciled in the UK is also an attractive drawcard for Asset & Wealth managers with numerous reliefs and exemptions meaning little tax is paid at the fund level and eliminating double-taxation at an investor level. This domestic tax policy is enhanced with a network of nearly 130 double tax treaties.

Recent changes in the approach of regulators to the industry have seen a shift from implementing new regulations towards ongoing supervision of existing requirements. With 2018 being an informal "grace period" for firms to adapt to new regulations, 2019 will be one of scrutiny and examination on how new regulations have been implemented. Should such examinations prove unsatisfactory, alterations may follow to ensure the UK remains a fund centre of choice.



Marco Boldini Head of Financial Services Regulatory - Legal PwC UK +44 0 7706284193 marco.boldini@pwc.com



### Contacts



#### Justin Ong Asia Pacific Asset & Wealth Management Leader PwC Singapore +65 6236 3708 justin.ong@sg.pwc.com



Armin Choksey Asian Investment Fund Centre Leader PwC Singapore +65 6236 4648 armin.p.choksey@sg.pwc.com



Paul Pak Asset & Wealth Management Partner PwC Singapore +65 6236 3288 paul.s.pak@sg.pwc.com



Anuj Kagalwala Asset & Wealth Management Tax Leader PwC Singapore +65 6236 3822 anuj.kagalwala@sg.pwc.com



Tan Hui ChengAsset & Wealth Management Tax PartnerPwC Singapore+65 6236 7557hui.cheng.tan@sg.pwc.com



Lim Maan Huey Asset & Wealth Management Tax Partner PwC Singapore +65 6236 3702 maan.huey.lim@sg.pwc.com

For more details on VCC, visit www.pwc.com/sg/svacc



Scan this QR code to access our Asian Investment Fund Centre webpage



© 2019 PwC. All rights reserved.